

### TERM SHEET (Annex A)

**Buyer's Name** : SAMPLE COMPUTATION  
**Buyer's TIN #** :  
**Address** : Cebu City  
**Contact No. / Email** :  
**Address** :  
**Date Printed** : April 29, 2022

**Details**  
**Project** : 38R01 - 38 Park Avenue Phase 1  
**RO / Unit** : T102.006  
**Sales Category** : 1-New Sale  
**Adjacent Units** : No, Single Unit

Unit No	Level	Unit description	List Price
T102.006	2nd Floor	UNIT 206   Studio   24.48 sqm.	5,050,321.92

5,050,321.92

### A. Computations (INSTALLMENT )

List Price with VAT : 5,050,321.92  
 5,050,321.92  
**5,050,321.92**

Transfer & Registration charges 404,025.75

**NET TOTAL SELLING PRICE : 5,454,347.67**

### B. Payment Terms

**Reservation Fee** 50,000.00  
 Reservation Date:

**DP 1, net of reservation fee Discount** 225,460.80  
 Due on :

**DP 2** 269,973.97  
 Due on :

**Balance shall be Paid in Cash / Bank Financing on or before 60 days from Reservation Date** 4,908,912.91

**TOTAL PAYMENTS : 5,454,347.67**

### Notes : V10 |10/90/18/24 ; V2 PARK

- Reservation fee is NON-refundable and NON-transferable,
- Pricelist is VAT-inclusive where applicable,
- Prices are SUBJECT to change without prior notice,
- EL Camino Developers Cebu, Inc. reserves the right to correct accordingly any and all typographical errors in this pricelist,
- ALL checks should be made payable to El Camino Developers Cebu, Inc.,
- Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- Pricelist EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to fire insurance, mortgage redemption insurance, etc.,
- Failure to pay the Balance in Cash/Bank Financing on or before 60 days from Reservation Date shall automatically cancel this contract
- Promo discount availment if applicable, is subject to DOU terms & conditions.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
Filipino Paular	Adorah Ouano	Marie Rose Yulo	Jose Franco B. Soberano	Sample Computation
Sales Admin Officer	Sales Admin Manager	VP - Sales	COO	Buyer

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**Details**  
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**Adjacent Units** : **No, Single Unit**

Unit No	Level	Unit description	List Price
T102.006	2nd Floor	UNIT 206   Studio   24.48 sqm.	5,050,321.92

**5,050,321.92**

### A. Computations (INSTALLMENT)

List Price with VAT :	5,050,321.92
	<u>5,050,321.92</u>
	<b>5,050,321.92</b>
Transfer & Registration charges	404,025.75
	<u>NET TOTAL SELLING PRICE :</u>
	<b>5,454,347.67</b>

### B. Payment Terms

<b>Reservation Fee</b>	<b>50,000.00</b>
Reservation Date:	
<b>Partial Downpayment, net of reservation fee</b>	<b>361,800.00</b>
spread over 18 months @ <b>20,100.00</b> per month	
starting from :	
up to :	
<b>Promo Lump-Sum Downpayment</b>	<b>135,276.48</b>
Due on : <b>Discount</b>	
<b>Balance shall be paid in CASH / Bank financing</b>	<b>4,907,271.19</b>
before move-in or upon turnover of the unit whichever is earlier	
<b>TOTAL PAYMENTS :</b>	<b>5,454,347.67</b>

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- Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- Pricelist EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to fire insurance, mortgage redemption insurance, etc.,
- Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract
- Promo discount availment if applicable, is subject to DOU terms & conditions.

Prepared by:	Checked by:	Noted by:	Approved by:	Conforme:
Filipino Paular	Adorah Quano	Marie Rose Yulo	Jose Franco B. Soberano	Sample Computation
Sales Admin Officer	Sales Admin Manager	VP - Sales	COO	Buyer